

ENDOVISION®



**Unique Solutions for  
Unique Practices**

"Our mission is to provide outstanding clinical care in an environment of comfort, trust, and first-rate customer service. We use EndoVision to document our cases and communicate immediately with our referring doctors. The software enables us to capture, sort, and track in real time, which keeps our referring doctors well informed."

**~Terry A. Propper, DDS MS**

President, American Association  
of Endodontists 2015–2016  
Endodontic Associates, Nashville, TN



## Contents

The EndoVision Difference . . . . .	3
Less Paper, More Productivity . . . . .	4
Clinical Excellence . . . . .	8
Data Security and Fraud Prevention. . . . .	10
Practice Growth and Profitability . . . . .	11
Complementary Solutions . . . . .	13
Case Study: Endodontic Associates. . . . .	15
Dedicated Support and Training . . . . .	16



Henry Schein EndoVision® is practice management software inspired by endodontists. Since 2002, EndoVision has delivered the precise tools and detailed reporting you need to provide excellent care—and increase the profitability of your practice.

EndoVision provides clinical and management tools tailored for the endodontic specialty. The comprehensive patient records, customizable charting and flexible platform allow you to practice endodontics your way. Its architecture is highly scalable, suitable for single-office practitioners as well as large or corporate endodontic practices with multiple locations.

Experienced endodontists on the EndoVision Software Development Committee continuously work to improve the software, based on user feedback and input from members of the American Association of Endodontists. Visit [www.EndoVision.info](http://www.EndoVision.info) to see the latest product developments.

## The EndoVision Difference

EndoVision is a sophisticated yet flexible solution. Fully customizable and template-driven, you define how EndoVision works for your practice.

Three key features set EndoVision apart from other software solutions: System flexibility, unique clinical tools and referral tracking.

- Flexible architecture lets you choose from a number of hardware and software options to create an office that best meets your needs. It also allows your practice to smoothly grow to multiple locations.
- State-of-the-art clinical tools and embedded electronic health and dental records (EHR/EDR) help you provide the best care to your patients.
- Comprehensive referral tracking enables you to manage your referrals more profitably.

### Flexibility

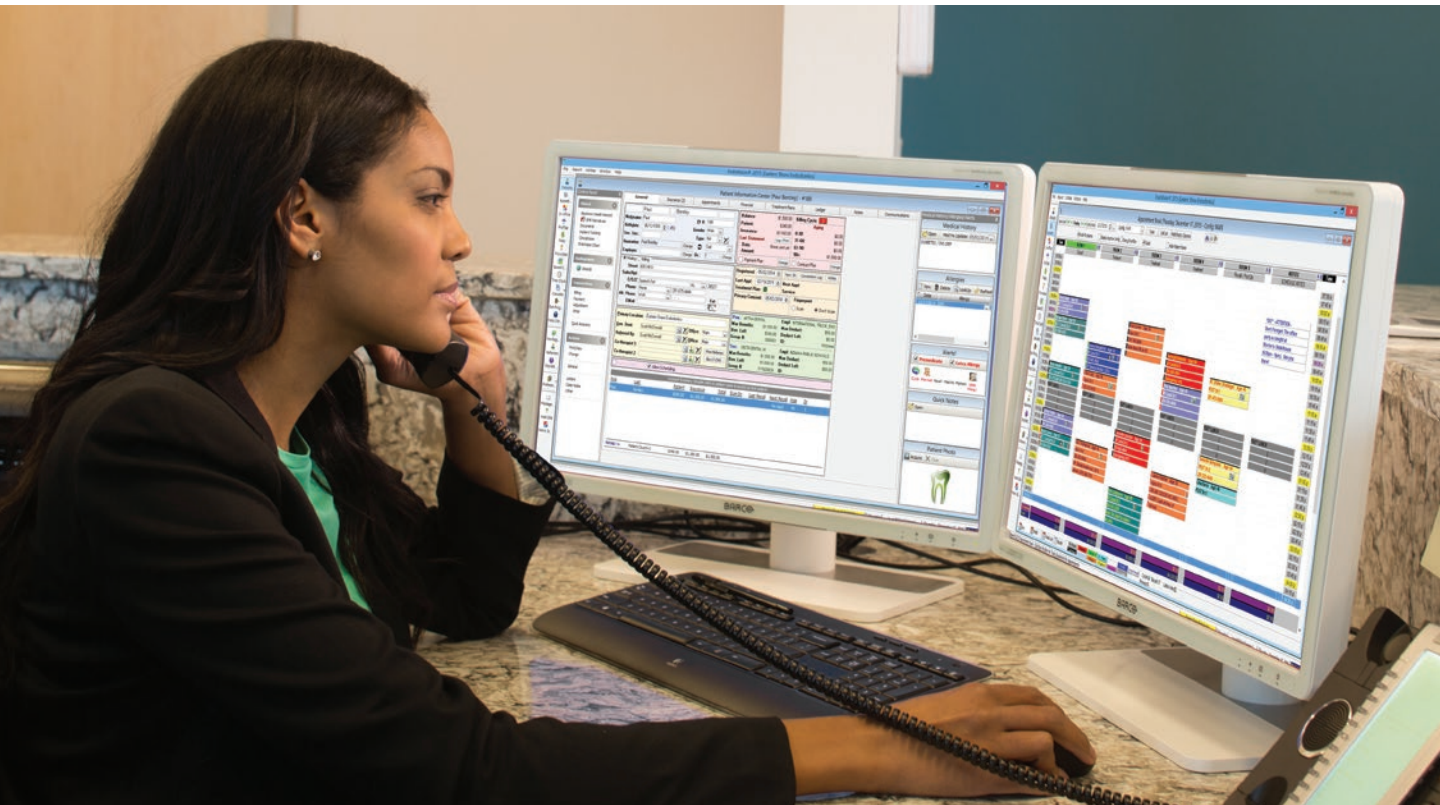
EndoVision is flexible and customizable, so you can make the technology fit your practice. Unlike other practice management systems, EndoVision gives you a choice of equipment, computer hardware and software integrations.

### Clinical Tools

EndoVision automates many time-consuming tasks and addresses the specific challenges of running an endodontic practice. EHRs, digital charts and web services help you improve patient care, prevent clinical errors and implement the latest technology in your office.

### Referral Tracking

EndoVision monitors your referrals so you can nurture profitable relationships. It tracks each referring doctor by procedure, revenue, location and other statistics you choose. It notifies you when referrals from a specific doctor (or group of doctors) are down, and helps you rank the value of referrals by your chosen criteria.

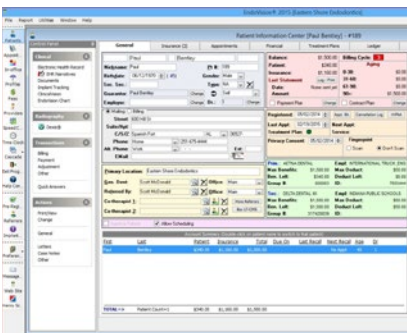


## Less Paper, More Productivity

EndoVision integrates the medical and dental records for each patient in your practice management system. This gives you one-screen access to a patient's entire visit. From check-in to check-out, you and your staff can instantly access all the information you need about a patient, including medical and dental codes, insurance, referrer's notes, history and more—without touching a paper chart or folder.

### Office Efficiency and Accuracy

EndoVision improves everyday efficiency because digital records are easier to organize and update than paper records. They can be searched by patient name, referrer's name, procedure type, and other keywords to help you find information quickly. Digital records also improve the accuracy of your record-keeping. Paper charts are prone to filing errors, illegible handwriting and misinterpretation.



Patient Information Center

RapidPost Form

## Interoffice Communication

RapidPost Forms replace paper route slips, charts and filing cabinets with one-screen access to a patient's entire visit. You can customize the electronic forms to put the information you need where you need it on the screen.

## Faster Patient Check-out

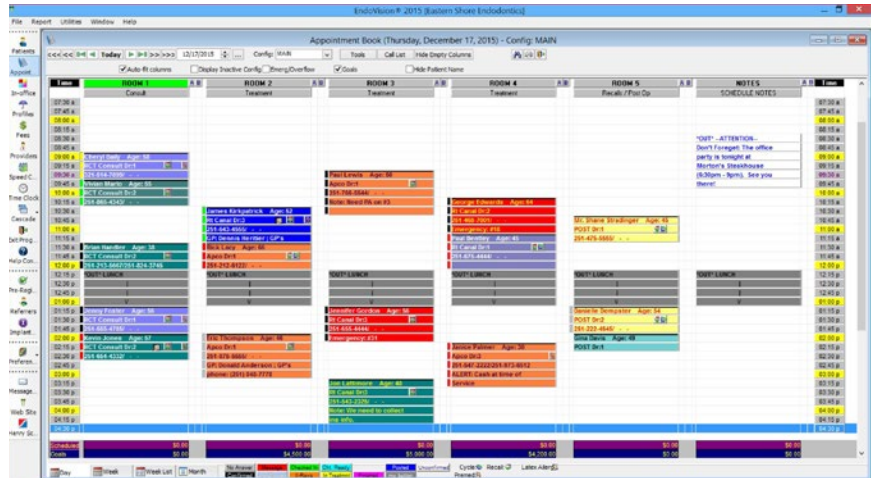
RapidPost Forms simplify patient processing and make it easy to input procedures, prescriptions, diagnosis codes and more with simple clicks. Any information conveyed from the doctor can be entered in the notes, then automatically routed from the back office to the front desk, streamlining communication and patient check-out. The doctor simply clicks on the completed procedure, and the appropriate codes (medical and dental) are posted to the patient's record and the ledger.

Adjustment credits or debits, payments, prescriptions, letters and treatment reports can all be posted in RapidPost Forms. This instantly gives the front desk staff all the information it needs to create a bill and submit insurance claims, preventing errors and speeding up the collections process in your practice.

## Streamlined Patient Flow

EndoVision increases productivity by streamlining the flow of patients through your office. The In-Office Status Screen tracks a patient's entire visit from check-in to posting. With a quick glance you can see how many minutes patients spend in each area of your office. You can filter the In-Office Status Screen by all locations or one location to see where a patient is. You can also run a report to see if there are bottlenecks in your office.

In-Office Status Screen



Appointment Scheduler

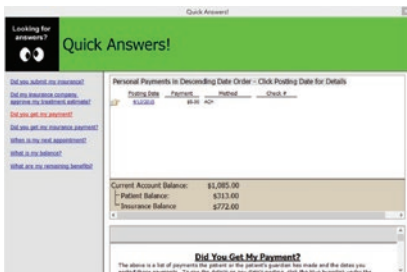
## Insurance Answers

One of the most popular front office features in EndoVision is the Quick Answers window. From the patient record, your staff can instantly get answers to a patient's most common questions about insurance filing and payment, remaining available benefits, insurance approval of treatment, and account balances.

## Real-Time Appointment Book

The Appointment Scheduler in EndoVision supports the smallest to the largest endodontic practices, including multiple locations. It lets you create additional columns and open unlimited views, so you can see the appointment book by doctor, by operatory, by location and more.

You can customize your Appointment Scheduler to show you what you need, no matter what office you're working in. Because EndoVision stores appointment information in a central database, you can see any changes for any location in real time; you don't have to wait until the end of the day to sync up with all of your offices.



Quick Answers window

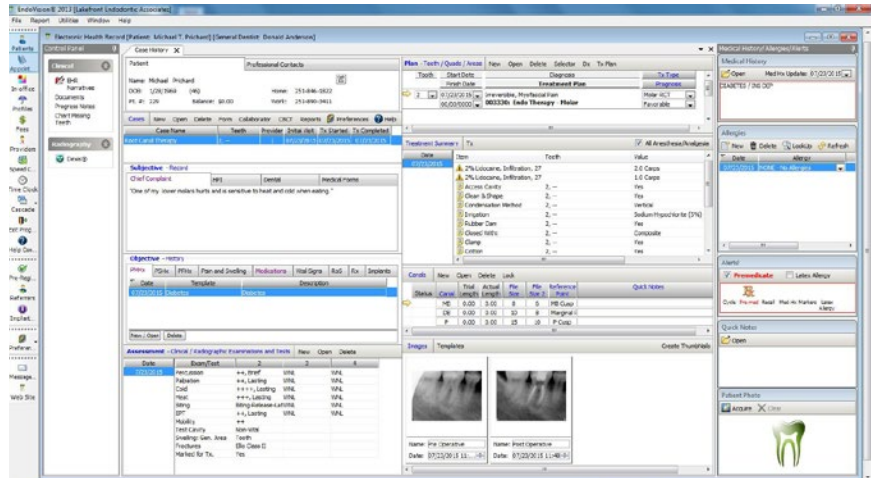


EndoVision makes it easy to search for open appointment times. You can use the search engine to find appointments by doctor, type of appointment, date range, time, location, days of the week and more. The Appointment Scheduler allows for multiple-family-member scheduling for up to six appointments. It also supports automated appointment reminder-and-confirmation services such as Smile Reminders®, Demand Force® and TeleVox HouseCalls®.

### Treatment Planning Tools

EndoVision drives case acceptance with treatment planning tools. You can create comprehensive treatment plans and create both surgical and nonsurgical treatment notes. Post your plans and notes directly to the patient file to be viewed at any time and presented to the patient. You can also generate letters to the referring doctor, pathologist, dental labs and the patient with a few clicks.

In addition, accurate estimates of patient insurance reimbursement help you provide a full picture of treatment to your patients. Treatment plans can be linked to one or multiple procedures, then linked to appointments and tracked through completion by RapidPost Forms. This automatically links to the patient's ledger and the patient's insurance, so you can create the insurance claim from the ledger.



Electronic Health Record

## Clinical Excellence

EndoVision provides state-of-the-art clinical tools for your best possible care delivery. It supports the latest web services, including:

- Medical history forms
- Intraoral cameras
- Microscope cameras
- Vital signs monitors

It also supports many optional software integrations, keeping you on the forefront of endodontics. It includes bridges to all major digital radiography systems, allowing you to use the tools you prefer.

### Embedded EHR

In EndoVision, all patient information is at your fingertips—demographic, medical/dental, vitals, financial and more. You can easily retrieve allergy or medical alerts, clinical notes and patient photos. Creating treatment notes and referral letters is fast with user-defined templates and the updated medical dictionary in the EndoVision word processor. You can store your entire patient communications directly in the patient file for future reference.

### Medical/Dental Cross-Coding

EndoVision lets you choose from a list of endodontic-specific medical (CPT) and dental (CDT) codes, or add or delete codes (such as ICD-10) based on your specific needs. New tab layouts in EHR—HPI, TMJ, PMHX, PSHX, ROS and EHR Clinical Notes—improve paperless record-keeping. And doctor sign-off passwords replace time-consuming doctor digital signatures in the treatment notes.

### Vital-Signs Monitor Integration

EndoVision integrates with several vital-sign monitor models. As a result, you can have an instant record of your patients' vitals—including CO2 readings—and procedures streamed directly into your EHRs. And, you can merge vital signs data seamlessly into treatment notes, letters and case notes for a more complete patient record. EndoVision helps you improve collaboration with referring doctors by providing a central repository for procedure history, vital signs, processes and case notes.

### Electronic Prescription Fulfillment

EndoVision ePrescribe, a fully integrated add-on module powered by Allscripts®, helps prevent errors and improve patient care with electronic prescription fulfillment. From any web browser you can send electronic prescriptions directly to retail and mail-order pharmacies, even when you're away from the office.

Handwritten paper prescriptions can be misinterpreted and misfiled, causing delays or mistakes in patient care. EndoVision ePrescribe lets you instantly verify patient eligibility, medication history, drug and allergy interactions, and patient-specific formularies with just a few clicks. Working directly with the pharmacy provides a seamless experience for patients and reduces the likelihood of paperwork errors.

EndoVision ePrescribe helps keep your patient privacy protected. It updates and maintains all prescription information automatically in each patient's EndoVision EHR. In addition, ePrescribe is DEA-EPCS Certified, allowing you to electronically prescribe controlled substances (EPCS) and expediting the process. Visit [www.EndoVision.info/eRx](http://www.EndoVision.info/eRx) to learn more.



"Every year, doctors across the country experience fraud in their practices, whether small trickle-down errors that cost revenue over time, or large and financially devastating embezzlement. I've personally helped design the security features in EndoVision to help provide you with the tools necessary to be more financially secure."

~Donald P. Lewis, DDS CFE

Practicing Oral Surgeon and  
Certified Fraud Examiner

## Data Security and Fraud Prevention

EndoVision helps you prevent costly errors and fraud with tiered data security measures, audit trails and detailed reporting. EndoVision product engineers are committed to updating the software to assist your efforts to comply with new requirements developed by legislation and state or federal regulations.

In addition to the security features in EndoVision, your practice should have a comprehensive security plan to protect your data. Consult with computer and security-policy experts, such as Henry Schein TechCentral, to create and implement a plan. Find out more about protecting your practice and scheduling a security risk assessment at [www.hstechcentral.com/solutions/protected-practice.aspx](http://www.hstechcentral.com/solutions/protected-practice.aspx).

### Security

With EndoVision, you know who is using your system at all times. Day sheets accurately show time, date, person, workstation and login code. For greater data privacy, you can customize your security settings and add integrated security modules.

All data transfers in EndoVision use electronic data interchange (EDI), the data sharing standard for healthcare providers and third-party payors, such as health insurers. In addition, EndoVision automatically locks down certain parts of the software every night at midnight to help prevent alteration or tampering with medical records.

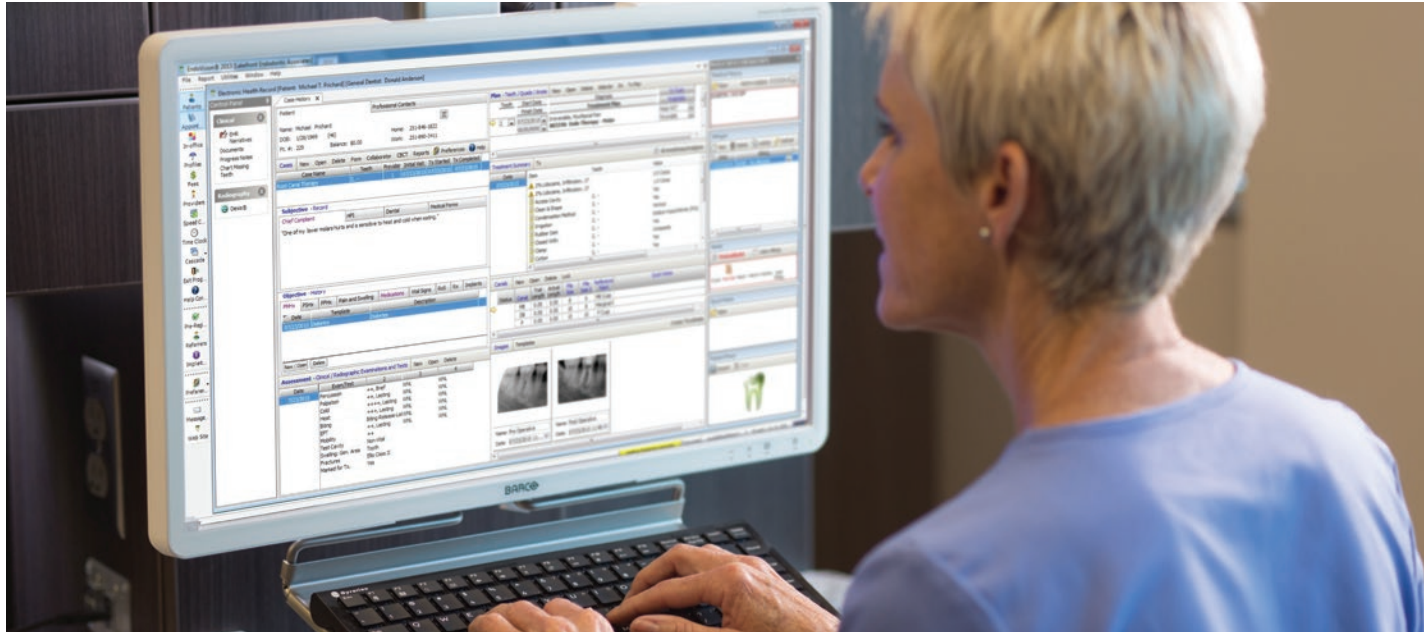
To further protect patient privacy, EndoVision includes the option to hide patient names on your schedule. This allows you to display your schedule on monitors or post it to your office without revealing patient names. The Digital Signature add-on module lets you capture patient signatures on consent forms, treatments plans, medical history forms, and payment plans—all gathered at chair side and stored directly in EndoVision. This module allows doctors to approve documents quickly.

### Fraud Prevention

Complete and real-time reporting options in EndoVision help you detect misleading, incorrect or unapproved transactions. The Daily Audit Trail report is the easiest way to prevent fraud in your practice. All changes to your ledger—additions, deletions, duplicates, and so on—are documented.

Certified fraud examiners advised the development of the auditing and financial reporting tools in EndoVision. Its fraud-prevention features include:

- A rolling financial history showing trends and performance metrics in real time
- 24x7 transaction monitoring
- Sequenced audit trails
- Settings to control information exchange and security monitoring levels
- Customizable permission levels to control each user's access to data



## Practice Growth and Profitability

In addition to the office efficiency and clinical excellence tools you expect in a practice management system, EndoVision includes business tools to drive your practice growth and profitability.

### Referral Management

Referral management determines your future patients and future income as a practice. The communication and reporting tools in EndoVision help you cultivate the relationships that help improve your referrals and your profitability. These tools include:

- **Referral Tracking and Ranking.** EndoVision tracks your referral production and ranks your referral sources so you can see who is sending you the most business. You can also generate reports and correspondence to keep your referral base steady.
- **Communication Tools.** EndoVision provides email and letter templates as well as reports and treatment notes so you can easily email or mail your referrers. The integrated word processor lets you customize letter, label and envelope design.
- **Patient Consult Tracking.** EndoVision helps you follow up on leads by tracking your consultations. You can run a report on patients consulted but not yet seen for treatment.

## Real-Time Reporting

EndoVision allows you to generate real-time reports on each provider in your practice. Getting the facts quickly and succinctly—finding the information you need when you need it—helps you improve operations and make your practice more profitable.

Tracking your doctors' movements in and out of your operatories with EndoVision reports helps you learn what a “perfect day” is for your practice. Then, you can schedule appointments based on your production and financial goals, in addition to patient care needs.

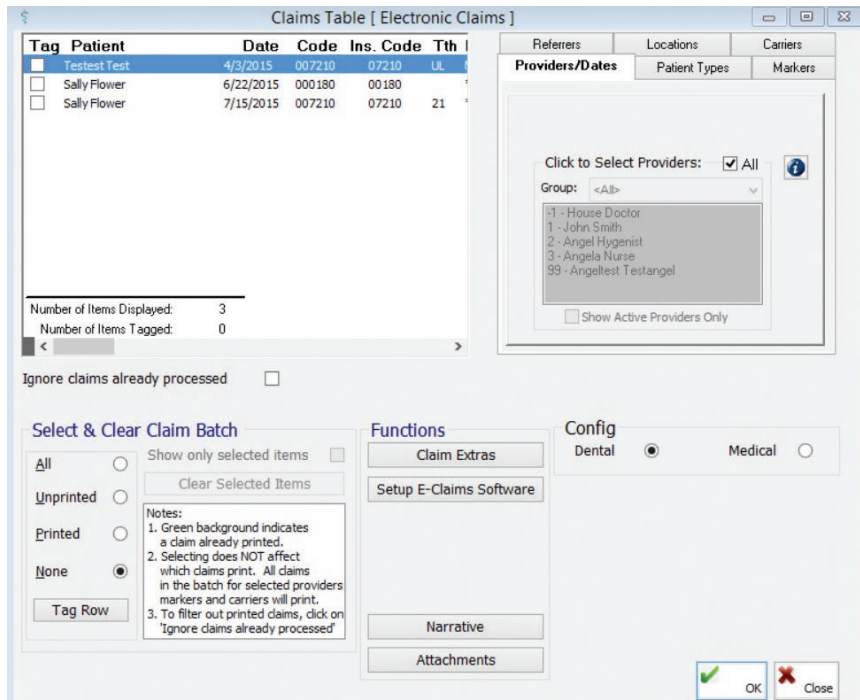
Complete production reporting also helps you identify production trends. With EndoVision you can summarize daily and monthly activity by provider or location, view detailed production, collections and adjustments reports, and more. Once you're aware of the trends, you can target your communications and marketing efforts more effectively—to all prospects, patients or referrers.

EndoVision reports can also help you prevent errors and improve follow-up care. For example, you can run reports on missed or canceled appointments that haven't been rebooked. This keeps you current on all patients who need follow-up care.

## Revenue Management

EndoVision makes managing practice revenue easier and more accurate. Automated billing, insurance and collections tools include:

- **Interactive AR Aging and Collection Reports.** EndoVision provides visibility into key areas of your practice with Accounts Receivable Summaries and Aging and Collections reports. You can track your receivables to the penny for every single patient and prioritize collection activities by the lateness or age of the claim.
- **Insurance Benefit Tracking.** EndoVision helps you verify insurance eligibility and track outstanding claims. Predictive insurance aging tracks the utilization rate of various plans so you know when to expect payment and avoid chasing down claims too soon.
- **Quick Call List.** EndoVision lets you keep a list of patients willing to come in on short notice if someone cancels an appointment. This helps keep your appointment book full and bringing in revenue to your practice. It also improves patient satisfaction to accommodate those who want to be seen as soon as possible.



eClaims Table dialog box

## Complementary Solutions

Healthcare technology partners offer complementary solutions to extend the functionality of EndoVision in your practice. You can choose to integrate software, web applications and other products developed specifically for endodontists.

For the most recent list of complementary partner technologies and add-ons, visit [www.EndoVision.info/EndoVision/add-ons/](http://www.EndoVision.info/EndoVision/add-ons/).

### eClaims

Using eClaims increases productivity and profitability by simplifying the insurance claim process. You can create a claim, validate it and send it electronically right from EndoVision. This reduces rejected claims, allowing you to get paid faster. Current ADA, UB-04 and CMS-1500 claim forms are included.

### **eBackUp**

Henry Schein eBackup helps to protect the safety of your most valuable asset—patient data. eBackUp is reliable and completely automated. With eBackUp, patient data is never more than a few keystrokes away and can be restored at any time, to any computer with an internet connection.

### **Digital Cone Beam 3D Imaging**

Fully integrated i-CAT cone beam 3D imaging produces three-dimensional views, giving you more complete information about the patient's mouth and jaw. This highly detailed imaging leads to more precise treatment planning and predictable outcomes for endodontic procedures.

### **PBHS Website Integrations**

PBHS TruForm™ online registration forms can be automatically downloaded and linked to your patients in EndoVision, eliminating redundant data entry and making your registration process more efficient.

PBHS Collaborator™ gives your referring doctors a set of collaborative tools that facilitate online patient referrals and coordination of care. Accessed directly from EndoVision EHR, Collaborator lets you communicate directly with your referrers and give them easy access to your mutual patients' treatment updates and images.

PBHS iConsult™ facilitates treatment planning and increases case acceptance by helping your team answer patients' questions while demonstrating successful surgical results. Select your presentation to visually illustrate treatment outcome and export it to your EndoVision practice management software.

### **TransFirst**

TransFirst integrated payment processing allows you to quickly and efficiently process payments in EndoVision. It supports credit cards, debit cards, checks and ACH (electronic bank account) payment methods. TransFirst automatically charges patients when a balance is due, saving you time and expediting your collections process. Because it's integrated with EndoVision, no additional equipment or phone lines are needed.

### **CareCredit® Treatment Finance Options**

CareCredit lets you offer treatment financing options right from EndoVision. You can send information directly to CareCredit and usually receive a response back in less than one minute.



## Case Study: Endodontic Associates

Endodontic Associates ([www.nashvilleendo.com/](http://www.nashvilleendo.com/)) has been serving the Nashville, Tennessee community for more than 50 years. The practice has two modern offices and seven partners, all of whom are active members of the AAE. The practice used paper records for 43 years, but in 2006 the partners decided to go digital.

Endodontic Associates looked at a number of endodontic-specific software solutions before deciding on EndoVision. “We quickly realized that our practice was far too sophisticated to continue using software designed for general dentists,” says Dr. Terryl A. Propper, DDS, senior partner and AAE President 2015–2016.

“We liked the straightforward pricing model that EndoVision provides,” she says. “It saved the practice money at the outset, and it has proven to be a great investment over time.”

Endodontic Associates went paperless and implemented electronic health records with EndoVision. “The partners noticed positive changes right away,” Dr. Propper says. “Prior to using EndoVision, we spent an inordinate amount of time looking for records and transferring records from one office to another, which was very inefficient.”

In addition to helping the doctors utilize their time more efficiently, EndoVision has also improved the management side of Endodontic Associates. Lynda Davenport, office manager, appreciates the software’s ability to manage the practice’s business needs. “EndoVision enables us to separate procedures and statistics on referring doctors, track insurance usage, and generate detailed financial reports,” she says. “While the doctors use the software to document their cases, I use the reports to monitor the practice’s progress. I can access key data from either office and for seven individual doctors.”

Dr. Propper especially enjoys the color-coded schedule in EndoVision. “Efficient time management lets our doctors devote more time to our patients and less time to busywork,” she says. “As Endodontic Associates continues to grow, we will find new ways to use all the features of EndoVision. The software is continually updated to meet our needs. It’s a great partnership.”

“Information management for seven doctors with two office locations is critical. EndoVision facilitates time management, secures patient records, offers aging and collection reports, and helps us track referrals.”

~Lynda Davenport

Office manager, Endodontic Associates



## Dedicated Support and Training

EndoVision combines cutting-edge software development with the world-class support of Henry Schein, Inc., the world's largest provider of healthcare products and services to office-based dental, animal health and medical practitioners. You get immediate access to technical support and regular training events to keep your endodontic practice up-to-date and successful.

### Technical Support

EndoVision is supported by skilled technicians and a dedicated group of professionals who take service seriously. They can help you convert data from your current software system to the EndoVision database, so you're up and running without concern.

## Training

To maximize your investment in EndoVision, you can take advantage of in-office, on-site training or off-site training events. Talk to your sales representative about the training options that are best for your practice.

- **Expert Series Free Webinars.** Benefit from free, one-hour training sessions from the comfort of your office or personal computer.
- **Expert Series Training Seminars.** These two-day courses are held in various Henry Schein locations around the country. They include advanced topics for your staff, basics for new employees, and the latest new features and capabilities. Visit [www.EndoVision.info/training](http://www.EndoVision.info/training) for dates and registration information.
- **Online Training.** Get customized one-on-one training via web sharing tools and a phone call. You can request specific training topics for your practice, as well as help with inefficiencies or challenges your practice is having with the software.
- **In-Office, On-Site Training.** Train your entire team at one time in your own office setting. A certified EndoVision trainer conducts customized training based on the topics you choose and the time limits you set.

EndoVision delivers the flexibility, clinical tools and referral management you need to provide excellent care—and increase the profitability of your endodontic practice

**Request your live demo of EndoVision today:**

[www.EndoVision.info](http://www.EndoVision.info)